

CITY OF CAPE CORAL
REQUEST FOR SOLE SOURCE OR SINGLE SOURCE PURCHASE

Requesting Department: Police

Vendor Name: Mystaire

Resolution 232-22

Address: 1200 Telecom Drive, Creedmoor, NC 27522

Phone: (919) 229-8511 E-Mail: contact@mystaire.com

Price: \$23,982.00

Description of item to be procured:

Coverdell Grant: Forensic Lab Equipment – Latitude Fentanyl Ductless Hoods & filters

1.) Uniqueness of vendor's item/service. How is this vendor the only vendor uniquely qualified to provide the product or service:

The Latitude Fentanyl ductless hood is designed for safe, effective containment of fentanyl which will allow detectives, officers, and forensics personnel to safely test and bag fentanyl and other opioids. The rear wall pre-filters and HEPA filtration, pulls potentially harmful particulate away from the operator's breathing zone in an even, horizontal airflow path. By combining Saf-T-Sone filtration technology and horizontal airflow patterns, the Latitude increased the capture capability for both particulate and fumes. Each hood also has a waste port which is designed to allow for attachment of a waste or biohazard bag and aides in reducing the potential for fentanyl exposure during the disposal process.

With the rise of fentanyl being found in other opioids, this hood will provide an extra layer of safety for our personnel.

2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable:

Mystaire, Inc. is the sole manufacturer of the Latitude Series C Filtered Hood.

3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:

The department will continue to research forensic lab equipment to ensure we have the most up-to-date technology for crime scene/evidence processing.

Department Director's Signature:  Date: 5/24/24

Approval: Procurement Manager  (not to exceed \$50,000.00) Date: 6/19/2024

Approval: City Manager _____ (not to exceed \$100,000.00) Date: _____

Council authorization required if exceeding \$100,000.00

Revised 1/6/2020- Per Ordinance #52-19, Article VII: Purchase and Sale of Real and Personal Property. Adopted 12/02/2019

MYSTAIRE®

Q23121502AYCCFL

Kasey Brager

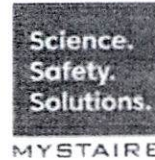
kuckner@capecoral.gov

239-574-0665

Reference: 20231215-110005138

Quote created: December 15, 2023

Quote expires: July 31, 2024



Mystaire

1200 Telecom Drive
Creedmoor, NC 27522
United States

Prepared by: Alex Yancey

"Senior Technical Sales Specialist"

Total \$23,982.00

QTY	ITEM	DESCRIPTION	UNIT PRICE	TOTAL
2	MY-LFH48	MY-LFH48 - 48" Latitude Fentanyl Series C ductless hood. Price includes HEPA filters, prefilters, blue base, trash bag port, and two power access ports.	\$8,850.00	\$17,700.00
4	MY-PRE36	MY-PRE36 - Pack of 12 PreFilters for Latitude Ductless Hood	\$265.00	\$1,060.00
8	MY-5920	MY-5920 - HEPA Filter, Safety for Aura Elite 42	\$435.00	\$3,480.00

SUMMARY	
One-time subtotal	\$22,240.00
Freight	\$1,742.00

Total	\$23,982.00
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Comments

Shipping will be prepaid and added to invoice unless otherwise noted.
 Ask me about our Extended Warranties and/or Service Contract Options.

Purchase Terms

Purchase can be made via Credit Card, Check, Wire, or Purchase Order with NET 30 Payment Terms.
 NET 30 Payment Terms accepted with approved credit application. Ask your representative for details.

MYSTAIRE

May 20, 2024

Sole Source Letter

To Whom It May Concern:

Mystaire, Inc. manufactures a full line of ductless workstations, laminar flow hoods, and application-specific enclosures. Mystaire, Inc. is the sole manufacturer of the Latitude™ Series C Filtered Hood.

The Latitude™ Series C Filtered Hood combines maximum user accessibility with redundant Saf-T-Zone™ HEPA filtration technology for added safety and easy maintenance. Designed with rear wall pre-filters and HEPA filtration, this product pulls potentially harmful particulate away from the operator's breathing zone in an even, horizontal airflow path. By combining Saf-T-Zone filtration technology and horizontal airflow patterns, the Latitude increases the capture capability for both particulate and fumes. Additionally, a secondary safety HEPA filter provides containment during replacement of the main pre-filter or HEPA filter.

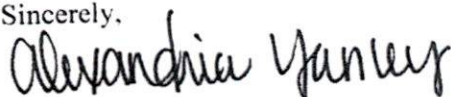
Every Latitude™ Series C Filtered Hood comes equipped with the EverSafe™ Automatic Safety Controller and has been ASHRAE 110 tested. In compliance with OSHA and ANSI/AIHA standards, EverSafe constantly monitors the complete filtration system, displays airflow at the face of the hood, and alerts the end user if airflow or filter issues arise during operation. Incorporating audible and visual alarms, EverSafe's advanced electronic sensors remove the guesswork associated with proper fume hood function.

Waste disposal in all Latitude™ Series C Filtered Hood is managed with a disposal port on the right side of the chamber. This waste port is designed to allow for the attachment of a waste or biohazard bag and aids in reducing the potential for exposure during the disposal process. The operator can use the waste disposal port to remove contaminated weighing vessels and examination gloves from the work area.

As you can see, Mystaire, Inc. is the sole source provider and manufacturer of the Latitude™ Series C Filtered Hood. We manufacture and ship fully assembled out of Creedmoor, NC.

Any questions may be directed to 877-328-3912.

Sincerely,



Alexandria Yancey
Sales Manager

1200 Telecom Drive • Creedmoor, NC 27522
Phone: (919) 229-8511 • Fax: (919) 528-1744 • Toll Free: (877) 328-3912
www.mystaire.com • contact@mystaire.com



Grant Equipment Request/Authorization

Name: Kasey Buckner Brager Dept./Div ISB/Forensics.: Date:05/13/24

Submit and Approval Process: Information below must be completed in its entirety and accompanied with an official quote (s). Request/Authorization must be approved by your Captain or their designee prior to submitting to the Grant Writer/Coordinator. *Accounts Coordinator will not process your request with the Grant Writer/Coordinator's approval signature.*

Vendor Information:

Company: Mystaire

Sales Person (if applicable): Alex Yancey

Address:1200 Telecom Dr Creedmoor, NC 27522

Phone No. 919-229-8511 Website: <https://www.mystaire.com>

Qty	Item #	Model #	Description	Unit Price	Line Total
2	MY-LFH48	48" Latitude Fentanyl Series C	48" Latitude Fentanyl Series C ductless hood. Includes: HEPA filters, prefilters, blue base, trash bag port, and two power access ports.	\$8,850	\$17,700
4	MY-PRE36	N/A	MY-PRE36 Pack of 12 Prefilters for Latitude Ductless Hood	\$265	\$1,060
8	MY-5920	N/A	MY-5920 HEPA Filter, Safety for Aura Elite 42	\$435	\$3,480
1	N/A	N/A	Freight Shipping	\$1,742	\$1,742
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Total Request: \$23,982.00

Employee: Kasey Brager (signature) Date: 5/13/24

Commander or Designee: CAPT. [Signature] #0037 (signature) Date: 5-16-24

Grant Coordinator/Writer: [Signature] (signature) Date: 5-16-24

OFFICE USE ONLY: Grant Name: Paul Coverdell Forensic Improvement Grant

Grant No: 15PBJA-22-66-03640-COVE

Tyler Project No. 621073 Date 2023 Tyler Grant/Application No. 6202-COVE

P.O. No: _____ Check No. or P-Card: _____